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中国南方航空股份有限公司
CHINA SOUTHERN AIRLINES COMPANY LIMITED

(a joint stock limited company incorporated in the People's Republic of China with limited liability)
(Stock Code: 1055)

ANNOUNCEMENT ON KEY OPERATING DATA

This announcement is made regarding the operating data for August 2018 of the Group to be published on the Shanghai Stock Exchange.

The relevant key operating data was calculated based on the internal statistics of the Group, which may differ from the data disclosed in the relative periodic reports. Investors are hereby reminded of the risks which may result from inappropriate reliance upon or utilization of the relevant information.

This announcement is made regarding the operating data for August 2018 of China Southern Airlines Company Limited (the “**Company**”) and its subsidiaries (collectively, the “**Group**”) to be published on the Shanghai Stock Exchange.

In August 2018, passenger capacity (measured by available seat kilometres (“**ASK**”)) of the Group increased by 13.76% as compared to the same period last year (a year-on-year (“**YoY**”) basis). Of which, passenger capacity for domestic, regional and international routes increased by 12.03%, 20.48% and 17.61%, respectively as compared to the same period last year. Compared to the same period last year, passenger traffic (measured by revenue passenger kilometres (“**RPK**”)) increased by 16.47%. Of which, passenger traffic for domestic, regional and international routes increased by 15.87%, 17.19% and 17.89%, respectively as compared to the same period last year. The passenger load factor was 85.85%, representing an increase of 2.00 percentage points as compared to the same period last year. Of which, the passenger load factor for domestic and international routes increased by 2.88 percentage points and 0.20 percentage point, respectively, and regional routes decreased by 2.23 percentage points, as compared to the same period last year.

In terms of cargo operations, in August 2018, cargo capacity (measured by available tonne kilometers (“**ATK**”) - Cargo and Mail) increased by 16.19% as compared to the same period last year. Cargo and mail traffic (measured by revenue tonne kilometres (“**RTK**”) - Cargo and Mail) increased by 15.07% as compared to the same period last year. The cargo and mail load factor was 53.16%, representing a decrease of 0.52 percentage point as compared to the same period last year.

In August 2018, the Group has newly launched the following major routes: Guangzhou-Chengdu-Daocheng-Chengdu-Guangzhou route (seven flights per week) since 1 August 2018; Fuzhou-Hong Kong-Fuzhou route (five flights per week) since 16 August 2018 and Shenzhen-Changsha-Shenzhen route (seven flights per week) since 20 August 2018.

In August 2018, the Group had introduced nine aircraft, including one B737-800 aircraft, seven B737-8 aircraft and one B787-9 aircraft, had terminated the lease of one B737-800 aircraft and one B737-700 aircraft. As of the end of August 2018, the Group operated a fleet of 799 aircraft as set out below:

Aircraft Model	Self-owned	Finance Lease	Operating Lease	Subtotal
Airbus 380 Series	3	2	0	5
Airbus 330 Series	8	30	10	48
Airbus 320 Series	92	83	106	281
Boeing 787 Series	2	23	3	28
Boeing 777 Series	8	14	0	22
Boeing 757 Series	4	0	0	4
Boeing 737 Series	144	83	156	383
Boeing 747 Series	2	0	0	2
EMB190 Series	6	0	20	26
Total	269	235	295	799

KEY OPERATION DATA OF AUGUST 2018

Capacity	August 2018			Cumulative 2018	
	Amount	Month-on-Month (“MoM”) Change (%)	YoY Change (%)	Amount	YoY Change (%)
RPK (in million)					
Domestic	17,045.90	7.33	15.87	118,852.42	12.15
Regional	314.38	4.81	17.19	2,200.40	14.33
International	7,202.63	4.01	17.89	50,894.21	14.99
Total	24,562.91	6.30	16.47	171,947.04	13.00
RTK (in million)					
Domestic	1,608.40	6.50	14.28	11,502.25	10.67
Regional	29.05	4.01	15.91	207.84	13.25
International	1,132.22	2.28	18.32	8,216.76	12.66
Total	2,769.67	4.71	15.92	19,926.86	11.51
RTK - Cargo and Mail (in million)					

Domestic	143.98	10.14	2.96	1,083.52	-0.85
Regional	2.05	2.79	-1.13	15.59	1.03
International	513.93	0.61	19.07	3,773.65	10.16
Total	659.97	2.55	15.07	4,872.76	7.47
Passengers carried (in thousand)					
Domestic	11,383.64	7.12	13.65	79,417.34	10.78
Regional	238.13	6.55	12.01	1,686.72	9.52
International	1,667.10	5.07	19.76	11,973.04	17.98
Total	13,288.87	6.85	14.35	93,077.09	11.63
Cargo and mail carried (in thousand tonnes)					
Domestic	88.57	8.40	4.43	678.03	0.52
Regional	1.79	2.16	-4.41	13.69	-1.33
International	59.07	1.98	19.24	429.39	10.91
Total	149.43	5.70	9.69	1,121.11	4.24

Capacity	August 2018			Cumulative 2018	
	Amount	MoM Change (%)	YoY Change (%)	Amount	YoY Change (%)
ASK (in million)					
Domestic	19,623.48	2.11	12.03	142,747.36	11.41
Regional	395.93	1.68	20.48	2,909.58	15.05
International	8,593.51	0.79	17.61	61,839.43	14.91
Total	28,612.92	1.71	13.76	207,496.36	12.48
ATK (in million)					
Domestic	2,209.73	1.81	12.21	16,194.88	10.62
Regional	45.37	1.05	19.69	333.03	13.00
International	1,561.61	0.71	17.86	11,585.73	12.92
Total	3,816.72	1.35	14.54	28,113.64	11.58
ATK - Cargo and Mail (in million)					
Domestic	443.61	0.61	12.93	3,347.62	7.66
Regional	9.74	-1.19	16.86	71.17	6.05
International	788.20	0.62	18.10	6,020.18	11.15
Total	1,241.55	0.60	16.19	9,438.97	9.85

Load Factor	August 2018			Cumulative 2018	
	Figure (%)	MoM Change (Percentage Points)	YoY Change (Percentage Points)	Figure (%)	YoY Change (Percentage Points)
Passenger Load Factor (RPK/ASK)					

Domestic	86.86	4.22	2.88	83.26	0.55
Regional	79.40	2.37	-2.23	75.63	-0.48
International	83.81	2.59	0.20	82.30	0.06
Total	85.85	3.72	2.00	82.87	0.38
Cargo and Mail Load Factor					
Domestic	32.46	2.81	-3.14	32.37	-2.78
Regional	21.07	0.81	-3.84	21.91	-1.09
International	65.20	-0.01	0.53	62.68	-0.56
Total	53.16	1.02	-0.52	51.62	-1.14
Overall Load Factor (RTK/ATK)					
Domestic	72.79	3.21	1.32	71.02	0.03
Regional	64.02	1.82	-2.09	62.41	0.14
International	72.50	1.11	0.28	70.92	-0.17
Total	72.57	2.33	0.86	70.88	-0.05

Notes:

1. “RPK(s)” refers to the number of revenue passengers carried multiplied by the kilometers flown;
2. “RTK(s)” refers to the revenue load (passenger and cargo) in tonnes multiplied by the kilometers flown;
3. “RTK(s) - Cargo and Mail” refers to the revenue cargo and mail load in tonnes multiplied by the kilometers flown;
4. “ASK(s)” refers to the number of seats available for sale multiplied by the kilometers flown;
5. “ATK(s)” refers to the number of tonnes of capacity available for transportation multiplied by the kilometers flown;
6. “ATK(s) - Cargo and Mail” refers to the number of tonnes of capacity available for the carriage of cargo and mail multiplied by the kilometers flown;
7. “Passenger Load Factor” refers to RPK expressed as a percentage of ASK;
8. “Cargo and Mail Load Factor” refers to RTK- Cargo and Mail expressed as a percentage of ATK - Cargo and Mail;
9. “Overall Load Factor” refers to RTK expressed as a percentage of ATK.

The key operating data above was calculated based on the internal statistics of the Group, which may differ from the data disclosed in the relative periodic reports. Investors are hereby reminded of the risks which may result from inappropriate reliance upon or utilization of the information given above.

By order of the Board
China Southern Airlines Company Limited
Xie Bing
Company Secretary

Guangzhou, the People’s Republic of China

10 September 2018

As at the date of this announcement, the Directors include Wang Chang Shun, Tan Wan Geng and Zhang Zi Fang as executive Directors; and Zheng Fan, Gu Hui Zhong, Tan Jin Song and Jiao Shu Ge as independent non-executive Directors.