

## Monthly Operating Output Statistics (SEPTEMBER, 2018)

CAPACITY	Sep-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	14828.51	-13.01	11.29	133680.93	12.05
Regional	270.39	-13.99	13.51	2470.79	14.24
International	6239.85	-13.37	11.7	57134.06	14.63
Total	21338.74	-13.13	11.44	193285.78	12.83
<b>RTK (in million)</b>					
Domestic	1477.18	-8.16	9.57	12979.44	10.54
Regional	26.12	-10.08	11.97	233.96	13.1
International	1066.05	-5.84	12.08	9282.82	12.6
Total	2569.36	-7.23	10.62	22496.21	11.41
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	156.29	8.55	-2.28	1239.81	-1.03
Regional	2.05	-0.01	-3.96	17.64	0.43
International	513.67	-0.05	12.55	4287.32	10.44
Total	672.01	1.83	8.66	5544.78	7.62
<b>Passengers carried (in thousand)</b>					
Domestic	9905.76	-12.98	9.44	89323.11	10.63
Regional	200.72	-15.71	10.1	1887.43	9.59
International	1400.03	-16.02	11.97	13373.07	17.32
Total	11506.51	-13.41	9.75	104583.61	11.42
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	96.66	9.14	-1.95	774.7	0.2
Regional	1.81	1.43	-3.32	15.5	-1.56
International	58.81	-0.45	12.39	488.2	11.09
Total	157.28	5.26	2.94	1278.39	4.08

CAPACITY	Sep-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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ASK (in million)

Domestic	17925.6	-8.65	9.33	160672.96	11.17
Regional	370.36	-6.46	14.06	3279.93	14.94
International	7699.13	-10.41	8.93	69538.56	14.22
Total	25995.09	-9.15	9.27	233491.46	12.12

ATK (in million)

Domestic	2020.89	-8.55	8.44	18215.77	10.37
Regional	42.97	-5.29	15.02	376	13.23
International	1470.21	-5.85	9.73	13055.94	12.56
Total	3534.08	-7.41	9.05	31647.71	11.29

ATK - Cargo and Mail (in million)

Domestic	407.59	-8.12	5.06	3755.2	7.37
Regional	9.64	-1.03	18.45	80.81	7.39
International	777.29	-1.38	10.46	6797.47	11.07
Total	1194.52	-3.79	8.61	10633.48	9.71

LOAD FACTORS	Sep-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	82.72	-4.14	1.46	83.2	0.65
Regional	73.01	-6.39	-0.35	75.33	-0.46
International	81.05	-2.76	2.01	82.16	0.29
Total	82.09	-3.76	1.6	82.78	0.52

Cargo and Mail Load Factor

Domestic	38.35	5.89	-2.88	33.02	-2.8
Regional	21.29	0.22	-4.97	21.84	-1.52
International	66.08	0.88	1.23	63.07	-0.36
Total	56.26	3.1	0.03	52.14	-1.01

LOAD FACTORS	Sep-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
Overall Load Factor (RTK/ATK)					
Domestic	73.1	0.31	0.76	71.25	0.11
Regional	60.78	-3.24	-1.65	62.22	-0.07
International	72.51	0.01	1.52	71.1	0.02
Total	72.7	0.13	1.04	71.08	0.07

China Southern Airlines Company Limited

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