

### Monthly Operating Output Statistics (JUNE, 2018)

CAPACITY	Jun-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	14011.53	-3.39	11.59	85924.84	11.36
Regional	267.08	-2.52	12.06	1586.08	13.41
International	6220.35	3.91	14.67	36766.85	14.37
Total	20498.95	-1.27	12.51	124277.77	12.26
<b>RTK (in million)</b>					
Domestic	1377.37	-3.81	10.41	8383.69	9.84
Regional	25.45	-3.5	10.36	150.87	12.3
International	1041.52	1.3	9.14	5977.54	10.9
Total	2444.34	-1.7	9.86	14512.1	10.3
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	135.44	-3.78	0.94	808.8	-1.95
Regional	1.84	-10.8	-7.3	11.54	0.92
International	494.33	-0.61	3.68	2748.92	7.16
Total	631.61	-1.34	3.05	3569.26	4.93
<b>Passengers carried (in thousand)</b>					
Domestic	9448.28	-3.46	10.64	57406.81	10.27
Regional	204.89	-1.55	8.42	1225.1	9.17
International	1451.99	1.64	20.06	8719.21	17.72
Total	11105.17	-2.79	11.75	67351.13	11.16
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	84.7	-3.84	2.36	507.76	-0.64
Regional	1.66	-8.06	-7.43	10.15	-1.07
International	55.61	-2.42	4.25	312.4	8.01
Total	141.96	-3.35	2.96	830.31	2.44

CAPACITY	Jun-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
----------	--------	---------	---------	--------	---------

ASK (in million)

Domestic	16902.32	-5.32	12.08	103906.74	11.24
Regional	357.58	-3.11	15.28	2124.25	13.07
International	7609.44	1.77	14.52	44720.08	14.09
Total	24869.34	-3.22	12.86	150751.07	12.09

ATK (in million)

Domestic	1908.53	-6.26	11.86	11814.67	9.96
Regional	40.44	-3.88	13.61	242.75	10.39
International	1431.06	-0.68	9.52	8473.45	11.12
Total	3380.03	-3.95	10.88	20530.88	10.44

ATK - Cargo and Mail (in million)

Domestic	387.33	-9.8	11.01	2463.06	5.37
Regional	8.25	-6.77	7.54	51.57	1.47
International	746.21	-2.82	5.3	4448.65	8.56
Total	1141.79	-5.33	7.19	6963.28	7.35

LOAD FACTORS	Jun-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
--------------	--------	---------	---------	--------	---------

Passenger Load Factor (RPK/ASK)

Domestic	82.9	1.66	-0.36	82.69	0.09
Regional	74.69	0.46	-2.15	74.67	0.22
International	81.75	1.69	0.1	82.22	0.2
Total	82.43	1.64	-0.26	82.44	0.12

Cargo and Mail Load Factor

Domestic	34.97	2.19	-3.49	32.84	-2.45
Regional	22.23	-1.01	-3.56	22.38	-0.12
International	66.25	1.48	-1.04	61.79	-0.81
Total	55.32	2.24	-2.22	51.26	-1.18

LOAD FACTORS	Jun-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
--------------	--------	---------	---------	--------	---------

Overall Load Factor (RTK/ATK)

Domestic	72.17	1.84	-0.95	70.96	-0.08
Regional	62.94	0.25	-1.85	62.15	1.06
International	72.78	1.42	-0.25	70.54	-0.14
Total	72.32	1.66	-0.67	70.68	-0.09

China Southern Airlines Company Limited

Note: This document has been distributed for information only. The statistics contained in this

Document has not been audited, and is subject to change without notice.