

### Monthly Operating Output Statistics (April, 2018)

CAPACITY	Apr-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
<b>RPK (in million)</b>					
Domestic	14664.68	-2.1	14.3	57410.75	11.21
Regional	280.83	8.52	23.6	1045.02	13.76
International	6213.28	1.55	20.45	24560.45	14.13
Total	21158.8	-0.93	16.16	83016.22	12.09
<b>RTK (in million)</b>					
Domestic	1437.67	-2.16	12.3	5574.35	9.58
Regional	26.9	7.07	20.98	99.05	12.72
International	1043.09	2.36	13.32	3907.86	11.82
Total	2507.66	-0.24	12.81	9581.26	10.51
<b>RTK - Cargo and Mail (in million)</b>					
Domestic	135.89	-1.34	-3.28	532.61	-2.51
Regional	2.05	-7.2	-2.93	7.65	2.72
International	494.09	3.24	6.25	1757.24	9.24
Total	632.03	2.18	4.02	2297.49	6.25
<b>Passengers carried (in thousand)</b>					
Domestic	9850.02	-1.54	12.67	38171.31	10.19
Regional	216.71	6.72	17.32	812.09	9.31
International	1504.92	2.6	27.35	5838.71	16.54
Total	11571.65	-0.88	14.47	44822.1	10.96
<b>Cargo and mail carried (in thousand tonnes)</b>					
Domestic	85.68	-1.61	-1.41	334.98	-1.16
Regional	1.77	-8.64	-7.21	6.69	0.6
International	56.39	3.43	7.24	199.8	9.78
Total	143.85	0.21	1.73	541.47	2.63

CAPACITY	Apr-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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ASK (in million)

Domestic	17344.03	-2.85	12.13	69152.78	10.86
Regional	355.75	1.65	18.15	1397.6	12.17
International	7402.83	0.68	18.21	29633.29	13.85
Total	25102.61	-1.77	13.94	100183.68	11.75

ATK (in million)

Domestic	1974.36	-2.92	10.71	7870.08	9.25
Regional	40.58	1.23	15.38	160.25	9.39
International	1421.41	0.37	10.82	5601.58	11.56
Total	3436.35	-1.54	10.81	13631.9	10.19

ATK - Cargo and Mail (in million)

Domestic	413.4	-3.21	5.66	1646.33	3.55
Regional	8.56	-0.31	6.06	34.46	0.34
International	755.16	0.1	5.02	2934.58	9.56
Total	1177.12	-1.09	5.25	4615.37	7.27

LOAD FACTORS	Apr-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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Passenger Load Factor (RPK/ASK)

Domestic	84.55	0.64	1.6	83.02	0.26
Regional	78.94	5	3.48	74.77	1.05
International	83.93	0.72	1.56	82.88	0.2
Total	84.29	0.72	1.61	82.86	0.25

Cargo and Mail Load Factor

Domestic	32.87	0.62	-3.04	32.35	-2.01
Regional	23.96	-1.78	-2.22	22.2	0.52
International	65.43	1.99	0.76	59.88	-0.18
Total	53.69	1.72	-0.64	49.78	-0.48

LOAD FACTORS	Apr-18	M/M Chg	Y/Y Chg	YTD-18	Y/Y Chg
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Overall Load Factor (RTK/ATK)

Domestic	72.82	0.57	1.03	70.83	0.21
Regional	66.3	3.62	3.07	61.81	1.82
International	73.38	1.42	1.62	69.76	0.16
Total	72.97	0.95	1.29	70.2	0.21

China Southern Airlines Company Limited

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