

## Monthly Operating Output Statistics (Apr, 2014)

TRAFFIC	Apr-14	M/M Chg	Y/Y Chg	YTD-14	Y/Y Chg
<b>RPK(million)</b>					
Domestic	9851.16	-1.30%	7.07%	40920.10	10.05%
Regional	281.69	14.35%	22.31%	1018.57	27.91%
International	2674.70	0.85%	16.61%	11074.10	20.77%
Total	12807.55	-0.55%	9.23%	53012.77	12.44%
<b>RTK(million)</b>					
Domestic	1009.38	-1.73%	7.53%	4106.10	9.86%
Regional	26.51	14.31%	22.06%	94.29	26.32%
International	533.87	-1.37%	20.89%	1959.88	15.58%
Total	1569.76	-1.37%	11.97%	6160.27	11.85%
<b>RFTK(million)</b>					
Domestic	131.26	-3.35%	11.87%	494.33	10.97%
Regional	1.52	15.27%	19.45%	4.97	7.85%
International	296.57	-2.91%	24.76%	983.68	11.17%
Total	429.34	-2.99%	20.50%	1482.98	11.09%
<b>Pax carried(thousand)</b>					
Domestic	7001.39	1.35%	6.72%	28260.27	8.53%
Regional	211.39	14.44%	20.93%	778.77	24.40%
International	702.68	2.69%	18.89%	2837.68	21.39%
Total	7915.46	1.78%	8.04%	31876.72	9.91%
<b>Cargo carried(thousand ton)</b>					
Domestic	82.61	-3.26%	10.53%	310.87	9.33%
Regional	1.44	13.97%	21.60%	4.78	10.75%
International	35.26	-2.62%	25.30%	117.61	13.31%
Total	119.32	-2.89%	14.65%	433.27	10.40%

CAPACITY	Apr-14	M/M Chg	Y/Y Chg	YTD-14	Y/Y Chg
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ASK(million)

Domestic	12335.24	-2.54%	8.21%	50620.83	10.95%
Regional	373.22	11.78%	21.38%	1392.87	28.25%
International	3403.01	-3.48%	15.04%	14298.36	20.11%
Total	16111.46	-2.45%	9.86%	66312.06	13.13%

ATK(million)

Domestic	1442.98	-1.93%	11.11%	5902.00	13.30%
Regional	42.37	11.50%	21.89%	158.71	28.05%
International	769.26	0.43%	20.83%	2940.80	16.54%
Total	2254.62	-0.91%	14.44%	9001.52	14.57%

AFTK(million)

Domestic	332.81	0.15%	22.01%	1346.13	22.03%
Regional	8.78	10.47%	23.88%	33.35	27.28%
International	462.99	3.20%	24.99%	1653.95	13.90%
Total	804.58	1.99%	23.73%	3033.43	17.51%

LOAD FACTORS	Apr-14	M/M Chg	Y/Y Chg	YTD-14	Y/Y Chg
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Pax Load Factors(RPK/ASK)%

Domestic	79.86%	1.28%	-1.06%	80.84%	-0.81%
Regional	75.48%	2.30%	0.77%	73.13%	-0.27%
International	78.60%	4.49%	1.37%	77.45%	0.55%
Total	79.49%	1.94%	-0.57%	79.94%	-0.61%

Overall Load Factors(RTK/ATK)%

Domestic	69.95%	0.20%	-3.22%	69.57%	-3.03%
Regional	62.57%	2.52%	0.14%	59.41%	-1.35%
International	69.40%	-1.79%	0.06%	66.64%	-0.82%
Total	69.62%	-0.47%	-2.16%	68.44%	-2.38%

China Southern Airlines Company Limited

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